

# 2021 Fast Start Program Frequently Asked Questions



Effective July 1, 2020  
US, CA, AU, and NZ

## Q1 When is the qualifying period for the 2021 Fast Start Program?

**A1** Starting, July 1, 2020 at 12:00 a.m. ET Ambassadors have the opportunity to Rank Up for the first time and earn cash bonuses for their achievements. Any Ambassador(s) with an enrollment date of February 1<sup>st</sup> or after is eligible for bonuses in the new 2021 Fast Start Program. We will be honoring June 2020 activity as an exception. Please see the chart below for the deadlines to achieve the qualifications by in order to earn Fast Start Bonuses with the 2021 Program. If a qualification is achieved earlier than noted in the chart, the Ambassador will earn the Fast Start Bonus.

Example, if an Ambassador enrolled in April and Ranks up to Gold in **June**, they will be paid out the Fast Start Gold Bonus.

Enrollment Month	Fast Start Achievement Deadline					
<b>June</b>	<b>Silver</b> First 30 days	<b>Senior Silver</b> August	<b>Gold</b> September	<b>Senior Gold</b> November	<b>Ruby</b> November	<b>Senior Ruby</b> November
<b>May</b>		<b>Senior Silver</b> July	<b>Gold</b> August	<b>Senior Gold</b> October	<b>Ruby</b> October	<b>Senior Ruby</b> October
<b>April</b>		<b>Senior Silver</b> June	<b>Gold</b> July	<b>Senior Gold</b> September	<b>Ruby</b> September	<b>Senior Ruby</b> September
<b>March</b>			<b>Gold</b> June	<b>Senior Gold</b> August	<b>Ruby</b> August	<b>Senior Ruby</b> August
<b>February</b>				<b>Senior Gold</b> July	<b>Ruby</b> July	<b>Senior Ruby</b> July

	Go Silver in your first 30-Days
	Go Sr. Silver by your 2nd Full Calendar Month
	Go Gold by your 3rd Full Calendar Month
	Go Sr. Gold by your 5th Full Calendar Month
	Go Ruby by your 5th Full Calendar Month
	Go Sr. Ruby by your 5th Full Calendar Month

Please note: That Fast Start bonuses will only be paid on Ranks that have not been previously achieved.

## Q2 How do I earn the Fast Start Bonus?

**A2** Any new Ambassador can participate in the Fast Start Program by receiving bonuses for their achievements. To achieve the Fast Start Bonus, you must achieve the following **qualifications** in the set time frame. Please see the chart below for further details and timeframes for achieving the qualifications.

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First Time Rank Up Achievement	Ambassador Fast Start Bonus	Qualification Time Period ("Rank Up Period")	Bonus Payout for Ambassador & Sponsor
30-Day Silver Achievement	100 USD Cash Bonus + 100 USD Rank One-Time Achievement Bonus	Within 30 days from day one*	Included in weekly commission dependent on when qualifications are achieved and marked as "other income".  Note: Sponsor Payout will be included in the monthly commission payout as long as qualifications are met in the right timeframe.
Senior Silver Rank	150 USD Cash Bonus + 150 USD Rank One-Time Achievement Bonus	By the end of the 2 <sup>nd</sup> full Calendar month following enrollment	Paid out monthly after commission close and marked as "other income".
Gold Rank	250 USD Cash Bonus + 250 USD Rank One-Time Achievement Bonus	By the end of the 3 <sup>rd</sup> full Calendar month following enrollment	Paid out monthly after commission close and marked as "other income".
Senior Gold Rank	350 USD Cash Bonus + 350 USD Rank One-Time Achievement Bonus	By the end of the 5 <sup>th</sup> full Calendar month following enrollment	Paid out monthly after commission close and marked as "other income".
Ruby Rank	500 USD Cash Bonus + 500 USD Rank One-Time Achievement Bonus	By the end of the 5 <sup>th</sup> full Calendar month following enrollment	Paid out monthly after commission close and marked as "other income".
Senior Ruby Rank	750 USD Cash Bonus + 750 USD Rank One-Time Achievement Bonus	By the end of the 5 <sup>th</sup> full Calendar month following enrollment	Paid out monthly after commission close and marked as "other income".

\*Day one for the Fast Start Program is the day after your enrollment date with Plexus.

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### Q3 What are the requirements to earning the 2021 Fast Start Program?

**A3** Please see below for full detailed requirements for each Rank in earning a Fast Start Bonus

#### **30-Day Silver Achievement**

- Purchase of a Welcome Pack within the first 30 days from enrollment date
- Enroll 3 new Personally Sponsored Ambassadors within the first 30 days from enrollment date
- Meet the weekly commission qualification requirements including meeting at least one of the following: At least 100 PV in the current month; Have been qualified in the prior month or be a new Ambassador in their first month.

**\*NOTE:** *In order for the Sponsor to receive the 50 USD Silver Sponsor Bonus, the New Ambassador must achieve these qualifications within their first 30 days and officially Rank up to Silver by the end of the month in which their 30 days ends.*

#### **Senior Silver Rank Up Achievement**

- Has achieved Silver Rank Up Achievement (3 new Personally Sponsored Ambassadors)
- Achieved 50 total points in Organization
- Achieved 10 points in Outside Primary Leg
- Meets the qualifications by the 2<sup>nd</sup> Full Calendar Month following enrollment
- Monthly Commission Qualified

#### **Gold Rank Up Achievement**

- Achieved 100 total points in Organization
- Achieved 15 points in Outside Primary Leg
- Achieved Gold Rank qualifications by the 3<sup>rd</sup> Full Calendar Month following enrollment
- Monthly Commission Qualified

#### **Senior Gold Rank Up Achievement**

- Achieved 250 total points in Organization
- Achieved 40 points in Outside Primary Leg
- Achieved Senior Gold Rank qualifications by the 5<sup>th</sup> Full Calendar Month following enrollment
- Monthly Commission Qualified

#### **Ruby Rank Up Achievement**

- Achieved 500 total points in Organization
- Achieved 100 points in Outside Primary Leg
- Achieved Ruby Rank qualifications by the 5<sup>th</sup> Full Calendar Month following enrollment
- Monthly Commission Qualified

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### Senior Ruby Rank Up Achievement

- Achieved 750 total points in Organization
- Achieved 150 points in Outside Primary Leg
- Achieved Senior Ruby Rank qualifications by the 5<sup>th</sup> Full Calendar Month following enrollment Monthly Commission Qualified

### Q4 Who qualifies to participate in the 2021 Fast Start Program?

**A4** New Ambassadors with an enrollment date of July 1, 2020 and after can participate in the program. However, we will be honoring June 2020 activity as an exception. These Ambassadors must be Commission Qualified and achieve the rank (Silver-Senior Ruby) within the designated time period in order to earn the 2021 Fast Start bonuses. Any Ambassador who has achieved the Rank of Senior Ruby or above prior to June does not qualify to participate in the 2021 Fast Start Program.

### Q5 If any of the Personally Sponsored Ambassadors who qualified me for the Silver 30-Day Fast Start Bonus cancels their account or returns their Welcome Pack before I reach my 30 days, does that disqualify me from achieving my 100 USD 30-Day Silver Fast Start Bonus?

**A5** In order to get paid the 100 USD 30-Day Fast Start Bonus, you must have 3 new personally sponsored (Level 1) Ambassadors. Once this is achieved within the 30 days, the bonus will be paid out in the weekly commission payout. If before that payout occurs, any of the 3 Ambassadors return their Welcome Pack or cancel their Ambassador membership, the Sponsor must get another new qualified enrollment to achieve the Fast Start Bonus.

### Q6 Can I earn more than one Fast Start bonus at a time?

**A6** If you double (or more) Rank Up in a month and meet the qualifications within the Fast Start timeline, you are eligible to earn all the Fast Start Bonuses you qualify for. You will be paid out multiple bonuses in the achieving month in the monthly commission payout.

### Q7 As a Sponsor, am I eligible to earn a Fast Start Bonus if my direct downline earned a Fast Start Bonus?

**A7** Yes. The upline Level 1, known as your personal Sponsor, will be eligible to earn a Sponsor Fast Start Bonus at the same time that their Level 1 earns their Fast Start Bonus as long as they are Commission Qualified at the time of the eligible bonus during the program period. There is no limit to how many Fast Start bonuses the Sponsor earns per qualified Level 1 Ambassador.

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First Time Rank Up Achievement	Ambassador Fast Start Bonus	Sponsor Cash Bonus (Personal Level 1)
Silver Rank	100 USD Cash Bonus	50 USD Cash Bonus
Senior Silver Achievement	150 USD Cash Bonus	75 USD Cash Bonus
Gold Rank	250 USD Cash Bonus	125 USD Cash Bonus
Sr. Gold Rank	350 USD Cash Bonus	175 USD Cash Bonus
Ruby Rank	500 USD Cash Bonus	250 USD Cash Bonus
Sr. Ruby Rank	750 USD Cash Bonus	375 USD Cash Bonus

**Q8 For the Sponsor to receive the 50 USD Silver Fast Start Bonus, does the new Ambassador who is going for the 30-Day Fast Start Bonus need to Rank up to Silver Ambassador?**

**A8** Yes. In order for the Sponsor to receive the 50 USD Silver Sponsor Bonus, the New Ambassador must achieve the 30-Day Silver Achievement qualifications within their first 30 days and then go on to officially Rank up to Silver by the end of the month in which their 30 days ends or sooner. The Sponsor will be paid out monthly after Commissions close.

**Q9 Do my 3 new Personally Sponsored Ambassadors have to purchase a \$199 Welcome Pack or have a Subscription Order set up to qualify?**

**A9** No, your new Personally Sponsored Ambassadors that qualify you for your 30-Day Silver Fast Start Bonus can purchase any Welcome Pack and a Subscription Order set up is not Required.

**Q10 Will upgrades count towards the qualifications for 2021 Fast Start Program?**

**A10** Yes, upgrades will count regardless if they are Personally Sponsored (Level 1) Qualified Ambassador or not.

**Q11 Will compression apply for this Incentive?**

**A11** For those Ambassadors achieving the 30-Day Silver Fast Start Bonus, compression will NOT apply, as it is based on Level 1 personal enrollments only. All other Fast Start Bonuses align with the Compensation Plan and compression will apply. For additional information on compression and qualified Ambassadors, please review the Plexus Compensation Plan.

**Q12 What is the definition of a Monthly Commission Qualified Ambassador?**

**A12** An Ambassador who has 100 PV within the current month or purchases a Welcome Pack in their first 30 days of enrollment.

**Q13 What is the definition of a Weekly Commission Qualified Ambassador?**

**A13** They must also have at least one of the following: At least 100 PV in the current month; Have been qualified in the prior month or be a new Ambassador in their first month.

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**Q14 If I received an Ambassador through the Plexus Leads Program, will they apply towards my qualifications in the Fast Start Program?**

**A14** No. Any Ambassador Leads received as part of the Plexus Lead Program will not apply towards the qualifications in the 2021 Fast Start Program.

**Q15 How will I know if I earned the 30-Day Silver Fast Start Bonus?**

**A15** A congratulatory email and payout will be sent to qualifiers on a weekly basis dependent on when they achieved the qualifications. Ambassadors that achieve the qualifications by Saturdays at 11:59 p.m. ET will be included in the weekly payout the following week. **NOTE: Ambassadors that earned the 30-Day Silver Fast Start Achievement in June will be paid out on or by July 10.**

**Q16 How will I know if I earned my Senior Silver – Senior Ruby Fast Start Bonuses?**

**A16** A congratulatory email will be sent to all Ambassadors who earned the 2021 Fast Start Program Bonus for Senior Silver – Senior Ruby after monthly Commissions closes. Fast Start Bonus Payout date will be no later than the last day of the month. **NOTE: Ambassadors that earned the Senior Silver – Senior Ruby Fast Start Bonuses in June will be paid out after monthly Commissions close in July.**

This bonus will be in addition to your Compensation Plan One-Time Achievement Bonus. These bonuses will be noted as “other income” when they are paid out.

**Q17 Who do I contact if I have any questions about my 2021 Fast Start Program qualifications after the results have been posted?**

**A17** [Contact Us](#) for further assistance and questions regarding your Fast Start qualifications.

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## Rules and Regulations:

This Program rewards your activity as an Ambassador. Chance plays no part in determining the results for the bonuses.

The 2021 Fast Start Program is open to all Ambassadors enrolled in the United States, Australia, New Zealand, Canada in good standing<sup>1</sup> in accordance with the Plexus Ambassador Agreement and Policies and Procedures throughout the Program Period. The Program Period runs from July 1, 2020 at 12:00 a.m. USA ET through December 31<sup>st</sup>, 2021 at 11:59 p.m. USA ET (10:59 USA CT, 9:59 USA MT, 8:59 USA PT)

No adjustments will be made outside these dates. All Ambassadors will count as their current status at the end of the month. Ambassadors can earn more than one bonus if they achieve more than one Rank Up within the program timeline. The Commission Qualified Upline Sponsor will receive a bonus as well if their Level 1 qualifies. They must be commission qualified in the same month that the bonus is received in order to receive the bonus. No exceptions will be made for purchases and enrollments outside the Program Period. Fast Start Bonuses will be paid the following month after Commissions closes from the previous month through HyperWallet with exception to the 30-Day Silver bonus that will be paid in the weekly commission payout. Please see payout schedule for details. No adjustments will be made outside these dates. All Ambassadors will count as their current status at the end of the month.

Where applicable, an Ambassador that receives a bonus/es is solely responsible for all taxes, surcharges and fees associated with receipt of the bonus.

Any returns, refunds and declined eCheck payments will count against the Ambassador qualifying for this Program. All credit card payments for Ambassadors must be in their own name and not that of the sponsor or upline. Anyone achieving the bonus that is non-compliant with the Plexus policies and procedures will not receive the payout. Random audits are at the discretion of Plexus Worldwide and can be conducted at any time.

Re-entry accounts and upgrades will also be eligible for the Program. Leads from the Plexus Leads Program will not apply to the qualifications within the Program Period.

These Rules can also be accessed online at <https://d2xz00m0afizja.cloudfront.net/cdn/2020-fast-start-official-rules-en-ucan.pdf>.

<sup>9</sup>Plexus makes no guarantees on income. Personal earnings will vary. Your success depends on your effort, commitment, skill and leadership abilities. In 2019, the average annual earnings of all Ambassadors were 678.94 USD. Please see the Plexus Annual Income Disclosure Statement.

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<sup>1</sup> Good Standing" means: (i) You have acknowledged and agreed to the Ambassador Terms and Conditions and Policies and Procedures; and (ii) You are not in violation of the Company's Terms and Conditions and Policies and Procedures.