

# The Fast Start Program

## Frequently Asked Questions



Effective January 1, 2021  
US, CA, AU, and NZ

### Q1 When is the qualifying period for the Fast Start Program?

**A1** Starting, January 1, 2021 at 12:00 a.m. ET Brand Ambassadors have the opportunity to Rank Up for the first time and earn cash bonuses for their achievements. Please see the chart below for the deadlines to achieve the qualifications to earn Fast Start Bonuses with the Fast Start Program. If a qualification is achieved earlier than noted in the chart timeframes, the Brand Ambassador will earn the Fast Start Bonus.

*\*Example, if a VIP Customer converts to brand Ambassador in September and Ranks up to Gold in **December**, they will be paid out the Fast Start Gold Bonus.*

Conversion Month	Fast Start Achievement Deadline					
<b>July</b>	Silver First 30 days	Senior Silver September	Gold October	Senior Gold November	Ruby December	Senior Ruby January
<b>August</b>		Senior Silver July	Gold August	Senior Gold October	Ruby October	Senior Ruby October
<b>September</b>		Senior Silver November	Gold December	Senior Gold January	Ruby February	Senior Ruby March
<b>October</b>			Gold January	Senior Gold February	Ruby March	Senior Ruby April
<b>November</b>				Senior Gold March	Ruby April	Senior Ruby May

	Go Silver in your first 30 Days
	Go Senior Silver by your 2nd Full Calendar Month
	Go Gold by your 3rd Full Calendar Month
	Go Senior Gold by your 5th Full Calendar Month
	Go Ruby by your 5th Full Calendar Month
	Go Senior Ruby by your 5th Full Calendar Month

Please note: That Fast Start bonuses will only be paid on Ranks that have not been previously achieved.

### Q2 How do I earn the Fast Start Bonus?

**A2** Any new Brand Ambassador can participate in the Fast Start Program by receiving bonuses for their achievements. To achieve the Fast Start Bonus, you must achieve the following **qualifications** in the set time frame. Please see the chart below for further details and timeframes for achieving the qualifications.

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First Time Rank Up Achievement	Brand Ambassador Fast Start Bonus	Qualification Time Period ("Rank Up Period")	Brand Ambassador Payouts
30-Day Silver Achievement	100 USD Bonus* + 100 USD Rank One-Time Achievement Bonus*	Within 30 days from day one*	Included in weekly commission dependent on when qualifications are achieved and marked as "other income".  Note: Sponsor Payout will be included in the monthly commission payout as long as qualifications are met in the right timeframe.
Senior Silver Rank	150 USD Bonus* + 150 USD Rank One-Time Achievement Bonus*	By the end of the 2 <sup>nd</sup> full calendar month following conversion	Paid out monthly after commission close and marked as "other income".
Gold Rank	250 USD Bonus* + 250 USD Rank One-Time Achievement Bonus*	By the end of the 3 <sup>rd</sup> full calendar month following conversion	Paid out monthly after commission close and marked as "other income".
Senior Gold Rank	350 USD Bonus* + 350 USD Rank One-Time Achievement Bonus*	By the end of the 5 <sup>th</sup> full calendar month following conversion	Paid out monthly after commission close and marked as "other income".
Ruby Rank	500 USD Bonus* + 500 USD Rank One-Time Achievement Bonus*	By the end of the 5 <sup>th</sup> full calendar month following conversion	Paid out monthly after commission close and marked as "other income".
Senior Ruby Rank	750 USD Bonus* + 750 USD Rank One-Time Achievement Bonus*	By the end of the 5 <sup>th</sup> full calendar month following conversion	Paid out monthly after commission close and marked as "other income".

\*Day one for the Fast Start Program is the day after your conversion from a VIP Customer to a Brand Ambassador.

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### **Q3 What are the requirements to earning the Fast Start Program?**

**A3** Please see below for full detailed requirements for each Rank in earning a Fast Start Bonus

#### **30- Day Silver Achievement**

- Enroll 3 new Personally Sponsored Qualified VIP Customers and/or Brand Ambassadors with the purchase of a Welcome Pack or at least 100 PV in commissionable product purchased.
- Meet the weekly commission qualification requirements including meeting at least one of the following: At least 100 PV in the current month; Have been qualified in the prior month or be a new Brand Ambassador in their first month.

*\*NOTE: Purchases from personally sponsored Qualified Brand Ambassadors and/or VIP Customers for the 7 days prior to conversion date will count towards the 30-Day Silver achievement.*

*\*NOTE: In order for the Sponsor to receive the 50 USD Silver Sponsor Bonus, the New Brand Ambassador must achieve these qualifications within their first 30 days and officially Rank up to Silver by the end of the month in which their 30 days ends.*

#### **Senior Silver Rank Up Achievement**

- Has achieved Silver Rank Up Achievement
- Enroll 3 new Personally Sponsored Qualified VIP Customers and/or Brand Ambassadors with the purchase of a Welcome Pack or at least 100 PV in commissionable product purchased.
- Achieved 50 total points in Organization
- Achieved 10 points in Outside Primary Leg
- Meets the qualifications by the 2<sup>nd</sup> Full Calendar Month following conversion
- Monthly Commission Qualified

#### **Gold Rank Up Achievement**

- Achieved 100 total points in Organization
- Achieved 15 points in Outside Primary Leg
- Enroll 3 new Personally Sponsored Qualified VIP Customers and/or Brand Ambassadors with the purchase of a Welcome Pack or at least 100 PV in commissionable product purchased.
- Achieved Gold Rank qualifications by the 3<sup>rd</sup> Full Calendar Month following conversion
- Monthly Commission Qualified

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### Senior Gold Rank Up Achievement

- Achieved 250 total points in Organization
- Achieved 40 points in Outside Primary Leg
- Enroll 3 new Personally Sponsored Qualified VIP Customers and/or Brand Ambassadors with the purchase of a Welcome Pack or at least 100 PV in commissionable product purchased.
- Achieved Senior Gold Rank qualifications by the 5<sup>th</sup> Full Calendar Month following conversion
- Monthly Commission Qualified

### Ruby Rank Up Achievement

- Achieved 500 total points in Organization
- Achieved 100 points in Outside Primary Leg
- Enroll 4 new Personally Sponsored Qualified VIP Customers and/or Brand Ambassadors with the purchase of a Welcome Pack or at least 100 PV in commissionable product purchased.
- Achieved Ruby Rank qualifications by the 5<sup>th</sup> Full Calendar Month following conversion
- Monthly Commission Qualified

### Senior Ruby Rank Up Achievement

- Achieved 750 total points in Organization
- Achieved 150 points in Outside Primary Leg
- Enroll 5 new Personally Sponsored Qualified VIP Customers and/or Brand Ambassadors with the purchase of a Welcome Pack or at least 100 PV in commissionable product purchased.
- Achieved Senior Ruby Rank qualifications by the 5<sup>th</sup> Full Calendar Month following conversion
- Monthly Commission Qualified

### Q4 Who qualifies to participate in the Fast Start Program?

**A4** New Brand Ambassadors. These Brand Ambassador must be Commission Qualified and achieve the rank (Silver-Senior Ruby) within the designated time period in order to earn the Fast Start bonuses. Any Brand Ambassador who has achieved the Rank of Senior Ruby or above prior to January does not qualify to participate in the Fast Start Program.

### Q5 If any of the Personally Sponsored Brand Ambassadors who qualified me for the Silver 30-Day Fast Start Bonus cancels their account, returns their welcome pack, or returns their 100PV order before I reach my 30 days, does that disqualify me from achieving my 100 USD 30-Day Silver Fast Start Bonus?

**A5** Yes, in order to be paid the 100 USD 30-Day Fast Start Bonus, you must have 3 new personally sponsored (Level 1) Brand Ambassadors and or VIP Customers with the purchase of a welcome pack and/or 100PV order. Once this is achieved within the 30

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days, the bonus will be paid out in the weekly commission payout. If before that payout occurs, any of the 3 Brand Ambassadors and/or VIP Customers return their welcome pack or 100PV order or cancel their Brand Ambassador membership, the Sponsor must get another new qualified enrollment to achieve the Fast Start Bonus.

### **Q6 Can I earn more than one Fast Start bonus at a time?**

**A6** If you double (or more) rank up in a month and meet the qualifications within the Fast Start timeline, you are eligible to earn all the Fast Start Bonuses you qualify for. You will be paid out multiple bonuses in the achieving month in the monthly commission payout.

### **Q7 As a Sponsor, am I eligible to earn a Fast Start Bonus if my direct team earned a Fast Start Bonus?**

**A7** Yes, the upline Level 1, known as your personal Sponsor, will be eligible to earn a Sponsor Fast Start Bonus while their Level 1 earns their Fast Start Bonus as long as they are Commission Qualified at the time of the eligible bonus during the program period. There is no limit to how many Fast Start bonuses the Sponsor earns per qualified Level 1 Brand Ambassador.

First Time Rank Up Achievement	Brand Ambassador Fast Start Bonus	Sponsor Bonus (Personal Level 1)
Silver Rank	100 USD Bonus*	50 USD Bonus*
Senior Silver Rank	150 USD Bonus*	75 USD Bonus*
Gold Rank	250 USD Bonus*	125 USD Bonus*
Senior Gold Rank	350 USD Bonus*	175 USD Bonus*
Ruby Rank	500 USD Bonus*	250 USD Bonus*
Senior Ruby Rank	750 USD Bonus*	375 USD Bonus*

### **Q8 For the Sponsor to receive the 50 USD Silver Fast Start Bonus, does the new Brand Ambassador who is going for the 30-Day Fast Start Bonus need to Rank up to Silver Brand Ambassador?**

**A8** Yes. In order for the Sponsor to receive the 50 USD Silver Sponsor Bonus, the New Brand Ambassador must achieve the 30-Day Silver Achievement qualifications within their first 30 days and then go on to officially Rank up to Silver by the end of the month in which their 30 days ends or sooner. The Sponsor will be paid out monthly after Commissions close.

### **Q9 Do my 3 new Personally Sponsored Brand Ambassadors and/or VIP Customers have to purchase a \$209 welcome pack or have a Subscription Order set up to qualify?**

**A9** No, your new Personally Sponsored Brand Ambassadors and/or VIP Customers that qualify you for your 30-Day Silver Fast Start Bonus can purchase any welcome pack and/or have any type of Subscription Order set up that is over 100PV.

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### **Q10 Will upgrades count towards the qualifications for the Fast Start Program?**

**A10** Yes, upgrades will apply if they are Personally Sponsored (Level 1) Qualified Brand Ambassadors or VIP Customers.

### **Q11 Will compression apply for this Incentive?**

**A11** For those Brand Ambassadors achieving the 30-Day Silver Fast Start Bonus, compression will NOT apply, as it is based on Level 1 personal enrollments only. Compression will apply to all other Fast Start Bonuses that align with the Compensation Plan (Sr. Silver – Sr. Ruby). For additional information on compression and qualified Brand Ambassadors and/or VIP Customers, please review the Plexus Compensation Plan.

### **Q12 What is the definition of a Monthly Commission Qualified Brand Ambassador?**

**A12** A Brand Ambassador who has 100 PV within the current month or purchases a welcome pack during their first 30 days of enrollment.

### **Q13 What is the definition of a Weekly Commission Qualified Brand Ambassador?**

**A13** They must also have at least one of the following: At least 100 PV in the current month; Have been qualified in the prior month or be a new Brand Ambassador in their first month.

### **Q14 If I received a Brand Ambassador through the Plexus Leads Program, will they apply towards my qualifications in the Fast Start Program?**

**A14** No. Any Brand Ambassador Leads received as part of the Plexus Lead Program will not apply towards the qualifications in the Fast Start Program.

### **Q15 How will I know if I earned the 30-Day Silver Fast Start Bonus?**

**A15** A congratulatory email and payout will be sent to qualifiers on a weekly basis dependent on when they achieved the qualifications. Brand Ambassadors that achieve the qualifications by Saturdays at 11:59 p.m. ET will be included in the weekly payout the following week.

### **Q16 How will I know if I earned my Senior Silver – Senior Ruby Fast Start Bonuses?**

**A16** A congratulatory email will be sent to all Brand Ambassadors who earned the Fast Start Program Bonus for Senior Silver – Senior Ruby after monthly Commissions closes. Fast Start Bonus Payout date will be no later than the last day of the month.

*\*This bonus will be in addition to your Compensation Plan One-Time Achievement Bonus. These bonuses will be noted as "other income" when they are paid out.*

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## **Q17 Who do I contact if I have any questions about my Fast Start Program qualifications after the results have been posted?**

**A17 [Contact Us](#)** for further assistance and questions regarding your Fast Start qualifications.

### **Rules and Regulations:**

This Program rewards your activity as a Brand Ambassador. Chance plays no part in determining the results for the bonuses.

The Fast Start Program is open to all Brand Ambassadors enrolled in the United States, Australia, New Zealand, Canada in good standing<sup>1</sup> in accordance with the Plexus Brand Ambassador Agreement and Policies and Procedures throughout the Program Period. The Program Period starts from January 1, 2021 at 12:00 a.m. USA ET.

Brand Ambassadors can earn more than one bonus if they achieve more than one Rank Up within the program timeline. The Commission Qualified Upline Sponsor will receive a bonus as well if their Level 1 qualifies. They must be commission qualified in the same month that the bonus is received in order to receive the bonus. No exceptions will be made for purchases and enrollments outside the Program Period. Fast Start Bonuses will be paid the following month after Commissions closes from the previous month through HyperWallet with exception to the 30-Day Silver bonus that will be paid in the weekly commission payout. Please see payout schedule for details. No adjustments will be made outside these dates. All Brand Ambassadors will count as their current status at the end of the month. Where applicable, a Brand Ambassador that receives a bonus(es) is solely responsible for all taxes, surcharges and fees associated with receipt of the bonus.

Any returns, refunds and declined EFT payments will count against the Brand Ambassador qualifying for this Program. All credit card payments made by the Brand Ambassadors must be in their own name and not that of the sponsor or upline. Anyone achieving the bonus that is non-compliant with their Brand Ambassador Agreement or Policies and Procedures will not receive the payout.

Random audits are at the discretion of Plexus and can be conducted at any time.

Re-entry accounts and upgrades will also be eligible for the Program. Leads from the Plexus Leads Program will not apply to the qualifications within the Program Period. These Rules can also be accessed online via the Plexus Help Center.

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<sup>1</sup> Good Standing" means: (i) You have acknowledged and agreed to the Brand Ambassador Terms and Conditions and Policies and Procedures; and (ii) You are not in violation of the Company's Terms and Conditions and Policies and Procedures,