



2020 United States Income Disclosure Statement

Plexus Annual Brand Ambassador Income



Plexus is committed to providing our Brand Ambassadors with life-changing products and a rewarding opportunity. The combination of our products and opportunity can help open the door to personal success and their financial potential.

Our Compensation Plan is designed to provide our Plexus Brand Ambassadors an opportunity to earn commissions from products sold either directly to a customer or through their replicated website.

How Much Can You Earn?*

- The Top 1% of Brand Ambassadors made an average of \$37,553 annually; 50% of the Top 1% made more than \$14,875.
- The Top 10% of Brand Ambassadors made an average of \$5,081 annually; 50% of the Top 10% made more than \$960.
- In 2020, an average of 14.4% of all Brand Ambassadors enrolled at least 1 active Brand Ambassador and earned income (excluding retail profits).
- The average earnings of all Brand Ambassadors was \$544.

What Bonuses Can I Earn?

Plexus has several ways to earn bonuses through its generous Compensation Plan. Below are a few examples of the bonuses you can earn:

- **Commissions and Bonuses:** You can earn commissions and bonuses based upon the sales volume in your sales organization and the rank you achieve (see details in the Plexus Compensation Plan).
- **Plexus Pools and Bonuses:** If you progress through the achievement ranks, you can earn bonuses and participate in various bonus pools (see details in the Plexus Compensation Plan).

Can I Get a Refund?

Plexus has a 60-day money back guarantee for its Customers and Brand Ambassadors. For further details, please see our Refund Policy on plexusworldwide.com.

In addition to our 60-day money refund, Plexus will buy-back any currently marketable inventory purchased within 12 months of an Brand Ambassador's decision to terminate, less a \$15 restocking fee. For further details, see the Buy-Back Policy in our Policies and Procedures.

*These figures do not represent an Brand Ambassador's profit or losses, as it does not consider expenses incurred by an Brand Ambassador in the operation or promotion of his/her business. Estimated expenses, may include, but are not limited to, the Plexus Annual Membership fee, payment of renewal fees, purchase of products for personal consumption, purchases of product samples, shipping costs, transportation costs, training and educational expenses, business equipment, travel expenses, and miscellaneous costs. In some cases, these costs may exceed the amounts earned by an Brand Ambassador. Plexus makes no guarantees on your income. Your success depends on your effort, commitment, skill and leadership abilities.

†This Income Disclosure Statement is intended to present the average income of Brand Ambassadors in those jurisdictions where income claims are allowed. Income claims are not allowed in Massachusetts and Wyoming. Please consult with your local authorities for more information regarding income claims.