

**WAYS TO EARN**

At Plexus®, we know in order to be a successful entrepreneur you need a modern business model with multiple ways to earn to advance your dreams. That’s why there are 8 beneficial ways to earn from the sales of Plexus products that encourage the culture of teamwork. Fifty percent of the company’s commissionable volume is paid out monthly to its Brand Ambassadors.

6

**HELPFUL TERMS**

**PV**

Personal volume is a value assigned to Plexus products. Brand Ambassadors earn PV through their personal and Retail Customer orders.

**Qualified Brand Ambassador**

A Brand Ambassador with 100 PV purchase in the current pay period.

**Plexus Points**

Plexus Points is a payment system based on PV. Each VIP Customer’s and Brand Ambassador’s point has a dollar value. You earn points on Ambassadors and Preferred Customers in your team. The number of points you earn from each depends on their PV amount and their position in your team.

**Paid Level**

The level assigned to downline VIP Customers and Brand Ambassadors due to compression.

**Organisation**

Your entire team, regardless of depth.

**Primary Leg**

The Level 1 Brand Ambassador whose team contributes the most points to your Plexus Points for the month.

**1. BUSINESS BUILDING BONUS**

Business Building Bonuses are earned on the initial order placed by your personally sponsored new VIP Customer of 100PV or more. The BBB is paid out at 20% of the total PV purchased on the initial order of 100PV or more.

Example: For an initial order of 108 PV, the Enrollment Sponsor will earn a BBB of \$21.60 USD.

$PV \times 0.2 = BBB$   
 $108PV \times 20\% = \$21.60 \text{ USD BBB}$

**2. RETAIL REWARDS COMMISSION**

Earn up to 25% in commissions for your own and your Retail Customer purchases. This chart explains how you are paid on Personal Volume that exceeds 100 PV.

Personal Volume	% Commission
0 – 100	0%
101 – 499	15%
500 and up	25%

**3. PLEXUS POINTS**

You earn Plexus Points for each Brand Ambassador with 50 PV or more and VIP Customer with 25 PV or more in your downline. The number of Points earned on each depends on their PV for the month and their position in your downline (up to 7 pay levels down, depending on your rank). Each Point has a dollar value (Pay Point Value) based on the total commissions pool amount. Your Plexus Points earnings is

determined by the number of Points you’ve earned for the month multiplied by the pay Point value.

Level	25-49 PV (VIP ONLY)	50-99 PV (VIP & AMB)	100+ PV (VIP & AMB)
1	2	4	6
2	1	2	5
3	1	2	5
4	1	2	4
5	1	1	3
6	1	1	2
7	---	1	1

**4. ACHIEVEMENT BONUS**

Earn one-time bonuses when you reach a new rank of Silver to Sr. Ruby for the first time. The amount increases at each level.

Silver	\$100 USD	Sr. Gold	\$350 USD
Sr. Silver	\$150 USD	Ruby	\$500 USD
Gold	\$250 USD	Sr. Ruby	\$750 USD

**5. EMERALD POOL BONUS**

Every month, each Brand Ambassador qualified at the rank of Emerald, Sapphire, and Diamond for the month receives a share of the Emerald Bonus Pool. This pool consists of 3% of the company’s total commissions pool for the month.

**6. SAPPHIRE POOL BONUS**

Every month, each Brand Ambassador qualified at the rank of Sapphire or Diamond for the month receives a share

of the Sapphire Bonus Pool. This pool consists of 1% of the company’s total commissions pool for the month.

**7. DIAMOND POOL BONUS**

Every month, each Brand Ambassador qualified at the rank of Diamond for the month receives a share of the Diamond Bonus Pool. This pool consists of 1% of the company’s total commissions pool for the month.

**8. DIAMOND RE-ENTRY**

Once you’ve reached 6,000 points for a month, you can re-enter under your Diamond position and start a whole new business. This means earning twice on BBB’s, points, and other bonuses.

REQUIREMENTS	Brand Ambassador	Senior Brand Ambassador	Silver Brand Ambassador	Senior Silver Brand Ambassador	Gold Brand Ambassador	Senior Gold Brand Ambassador	Ruby Brand Ambassador	Senior Ruby Brand Ambassador	Emerald Brand Ambassador	Sapphire Brand Ambassador	Diamond Brand Ambassador
Annual Membership and Commission Qualified*	•	•	•	•	•	•	•	•	•	•	•
Personally Sponsored Qualified VIP Customers or Brand Ambassadors** or w/100PV or more		2	3	3	3	3	4	5	6	6	7
Plexus® Points Required in Your Organisation (See point chart below for info)				50	100	250	500	750	1500	3000	4500
<b>BENEFITS</b>											
One Time Achievement Bonus			\$100 USD	\$150 USD	\$250 USD	\$350 USD	\$500 USD	\$750 USD			
Number of Levels Paid On	1	3	5	5	5	6	6	7	7	7	7
Plexus Website Recognition							•	•	•	•	•
Share of 3% Emerald Pool									•	•	•
Share of 1% Sapphire Pool										•	•
Share of 1% Diamond Pool											•
Jewel car program OR Lifestyle Bonus Program									\$850 USD OR \$595 USD	\$1000 USD OR \$700 USD	\$1450 USD OR \$1015 USD
Annual Trip									Emerald Extravaganza+	Emerald Extravaganza+	Emerald Extravaganza Diamond Destination+
On-Stage Recognition									•	•	•

**JEWEL LEADERSHIP PERKS**

**JEWEL CAR PROGRAM** When you qualify for the program, you can receive a minimum monthly \$600 USD bonus (included with your monthly commission payment) that you can use toward your purchase or lease payment on an approved Lexus vehicle. (The bonus goes up to \$1,450 USD per month when you reach Diamond and purchase the Diamond approved Lexus!)

**OR**

**LIFESTYLE BONUS PROGRAM** The Plexus Lifestyle Bonus Program is designed to reward our top Brand Ambassadors for their continued efforts with a cash bonus that also serves as a great incentive for building their Plexus Business. The Plexus Lifestyle Bonus Program is an incentive reward offered to Brand Ambassadors who achieve and maintain the Pay Rank of Emerald, Sapphire or Diamond per the Plexus Compensation Plan. This monthly bonus is an alternative option to a Lexus lease or purchase payment. The same qualification guidelines

apply to this program.

**YOUR PERSONAL FIELD DEVELOPMENT TEAM** As a Jewel, you will receive your very own Plexus support team. The Field Development Team works exclusively with the Jewels. They're here to support, guide, coach, and cheer you on every step of the way on your Plexus Journey!

**RECOGNITION** We take recognition to a Brand Ambassador new level. Earn trips and gifts, Plexus website photo/name recognition, on-stage event recognition, a spot in our Brand Ambassador Recognition Gallery at our corporate headquarters and more!

**TAKE A DIP IN THE POOLS** Of the 50% of the commissionable volume, 5% is set aside for the Jewel pools. That money is then split up into 3 pools: 3% in the Emerald pool, 1% in the Sapphire pool, and 1% in the Diamond pool.

\*Plexus makes no guarantees on income. Personal earnings will vary. Your success depends on your effort, commitment, skill and leadership abilities. In 2020, the average annual earnings of all Brand Ambassadors were 594 AUD. Please see the Plexus Annual Income Disclosure Statement.

\*To be Commission Qualified, your Plexus Annual Membership is current and you have 100 PV. Signified with a (Y) in the ACTIVE column of the Detailed Genealogy Report in the Back Office.

\*\*New personally sponsored Brand Ambassadors with a welcome pack purchase and/or 100 PV count towards the Qualified Brand Ambassador requirement.

+Less than .01% of Brand Ambassadors are eligible to earn Diamond Destination. 106 Brand Ambassadors achieved this in 2023.

Less than 0.3% of Brand Ambassadors are eligible to earn Emerald Extravaganza. 391 Jewel Brand Ambassadors achieved this in 2023.