

plexus



COMPENSATION PLAN

8 ways to earn income as you build your Plexus® business



Plexus® Compensation Plan

Discover a Rewarding Opportunity to Share Hope, Health and Happiness!

Incredible benefits to love about this plan...

- Easy to understand how to earn income.
- Rewards you for building a solid base of loyal customers.
- Offers diversified profit opportunities.
- Pays out a guaranteed 50% of the company's commissionable volume every month.
- Gives you additional incentives for assuming a leadership role.
- Pays out both weekly and monthly.
- Pays up to 7 levels down.
- Offers Ambassadors the opportunity to earn income on the worldwide sales of the company.

Plexus makes no guarantees on income. Personal earnings will vary. Your success depends on your effort, commitment, skill and leadership abilities. In 2020, the average annual earnings of all Ambassadors were 594 AUD. Please see the Plexus Annual Income Disclosure Statement.

How to Qualify for Plexus® Ranks of Achievement:

These ranks of achievement are listed in advancement order. In order to earn points, bonuses, and commissions, all Ambassadors must be *Qualified Ambassadors* as defined below:

- 1) Your Annual Web Hosting Fee must be paid and current.
- 2) You have at least 100 in Personal Volume (PV) through the monthly cycle end date or you are a new Ambassador who purchased a Welcome Pack within the first 30 days of enrollment.

Note: Personal Volume (PV) is defined as the volume received from each commissionable product that you or your customers purchase.

1. Ambassador

- 1) You are a Qualified Ambassador.

As a Qualified Ambassador, you are eligible to earn Plexus Points on your Pay Level 1.

2. Senior Ambassador

- 1) You are a Qualified Ambassador.
- 2) You have at least 2 personally sponsored, Preferred Customers and/or Qualified Ambassadors with 100 PV or more.

As a Qualified Senior Ambassador, you are eligible to earn Plexus Points on your Pay Levels 1-3.

3. Silver Ambassador

- 1) You are a Qualified Ambassador.
- 2) You have at least 3 personally sponsored, Preferred Customers and/or Qualified Ambassadors with 100 PV or more.

As a Qualified Silver Ambassador, you are eligible to earn Plexus Points on your Pay Levels 1-5.

4. Senior Silver Ambassador

- 1) You are a Qualified Ambassador.
- 2) You have at least 3 personally sponsored, Preferred Customers and/or Qualified Ambassadors with 100 PV or more.
- 3) You have 50 total points in your organization, with 10 of those points coming from outside your Primary Leg.

As a Qualified Senior Silver Ambassador, you are eligible to earn Plexus Points on your Pay Levels 1-5.

5. Gold Ambassador

- 1) You are a Qualified Ambassador.
- 2) You have at least 3 personally sponsored, Preferred Customers and/or Qualified Ambassadors with 100 PV or more.
- 3) You have 100 total Plexus Points in your organization, with 15 of those points coming from outside your Primary Leg.

As a Qualified Gold Ambassador, you are eligible to earn Plexus Points on your Pay Levels 1-5.

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6. Senior Gold Ambassador

- 1) You are a Qualified Ambassador.
- 2) You have at least 3 personally sponsored, Preferred Customers and/or Qualified Ambassadors with 100 PV or more.
- 3) You have 250 total Plexus® Points in your organization, with 40 of those points coming from outside your Primary Leg.

As a Qualified Senior Gold Ambassador, you are eligible to earn Plexus Points on your Pay Levels 1- 6.

7. Ruby Ambassador

- 1) You are a Qualified Ambassador.
- 2) You have at least 4 personally sponsored, Preferred Customers and/or Qualified Ambassadors with 100 PV or more.
- 3) You have 500 total Plexus Points in your organization, with 100 of those points coming from outside your Primary Leg.

As a Qualified Ruby Ambassador, you are eligible to earn Plexus Points on your Pay Levels 1-6.

8. Senior Ruby Ambassador

- 1) You are a Qualified Ambassador.
- 2) You have at least 5 personally sponsored, Preferred Customers and/or Qualified Ambassadors with 100 PV or more.
- 3) You have 750 total Plexus Points in your organization, with 150 of those points coming from outside your Primary Leg.

As a Qualified Senior Ruby Ambassador, you are eligible to earn Plexus Points on your Pay Levels 1- 7.

9. Emerald Ambassador

- 1) You are a Qualified Ambassador.
- 2) You have at least 6 personally sponsored, Preferred Customers and/or Qualified Ambassadors with 100 PV or more.
- 3) You have 1500 total Plexus Points in your organization, with 375 of those points coming from outside your Primary Leg.

As a Qualified Emerald Ambassador, you are eligible to earn Plexus Points on your Pay Levels 1-7.

10. Sapphire Ambassador

- 1) You are a Qualified Ambassador.
- 2) You have at least 6 personally sponsored, Preferred Customers and/or Qualified Ambassadors with 100 PV or more.
- 3) You have 3000 total Plexus Points in your organization, with 750 of those points coming from outside your Primary Leg.

As a Qualified Sapphire Ambassador, you are eligible to earn Plexus Points on your Pay Levels 1-7.

11. Diamond Ambassador

- 1) You are a Qualified Ambassador.
- 2) You have at least 7 personally sponsored, Preferred Customers and/or Qualified Ambassadors with 100 PV or more.
- 3) You have 4500 total Plexus® Points in your organization, with 1125 of those points coming from outside your Primary Leg.

As a Qualified Diamond Ambassador, you are eligible to earn Plexus Points on your Pay Levels 1-7.

Other Qualification Details:

Weekly cycles are from 12:00am ET Sunday through 11:59pm ET Saturday.

Monthly cycles are from 12:00am ET on the 1st through 11:59pm ET of the last day of the month.

If you fail to qualify, bonuses and commissions will not be paid out to you. Commissions will compress to Qualified Ambassadors in your upline.

Returns, Refunds, and Exchanges

If you are dissatisfied with a product purchased from Plexus, you may return the product for a full refund upon notifying the Ambassador Relations Center within 60 days from the date of your purchase. An Agent will assist you with the proper procedures in order to process your refund. Keep in mind that the return policy was created, in part, to allow Ambassadors to try Plexus products. Therefore, Ambassadors are limited to one refund request per product, except where a product is received in a damaged or defective condition. Any advancements in the Plexus Compensation Plan, bonuses or awards achieved as a result of these purchases will be reversed and the amount(s) deducted from the Ambassador's refund.

Ways to Earn Income from the Plexus® Compensation Plan

1. Retail Rewards Commissions

By becoming a Qualified Plexus Ambassador, you can earn generously through the Retail Rewards program. Building a team is not required. As an Ambassador, you will have your own Plexus replicated website and be able to purchase products at wholesale. You will be able to offer your customers two options:

- 1) Purchase online through your replicated website using an accepted form of payment.
- 2) Purchase directly from inventory you may have on hand.

All product purchases made online by you or your Retail Customers that are associated with your Ambassador Number create Personal Volume (PV). **Purchases from Preferred Customer will not count towards your PV.** As your monthly PV builds, the percentage of your retail sales commissions increases. Commissions are paid on any PV over your first 100 PV that month.

How Retail Reward Commissions are Calculated:

Total PV for Pay Period	Percentage Earned
101 to 499	15% (on remaining PV after the first 100 PV)
500 and up	25% (on remaining PV after the first 100 PV)

Here is an example to see how this would work:

Your monthly purchases generate 600 PV. At the end of the month, having over 500 PV puts you at the 25% earnings level. This applies to any PV after the first 100 PV.

Here's the breakdown:

$$600 \text{ PV} - 100 \text{ PV} = 500 \text{ PV you would earn on.}$$
$$500 \text{ PV} \times 25\% = 125.00 \text{ USD would be your Retail Rewards commission.}^{\text{a}}$$

You could also earn retail profit on sales you make directly from inventory you may have on hand.

You purchase 200.00 USD of products. BY reselling the products at the suggested retail price of 245.00 USD, you would make an additional profit of 45.00 USD.^a

Combining the two amounts you would earn:

Retail Rewards Commission	125.00 USD
Profit on Retail Sales	45.00 USD
Total earnings for the month	165.00 USD

^aPlexus makes no guarantees on income. Personal earnings will vary. Your success depends on your effort, commitment, skill and leadership abilities. In 2020, the average annual earnings of all Ambassadors were 594 AUD. Please see the Plexus Annual Income Disclosure Statement.

2. One-Time Achievement Bonus

Plexus® will award you a one-time Achievement Bonus the first time you achieve and are paid at one of the following ranks:

Silver Ambassador	100 USD
Senior Silver Ambassador	150 USD
Gold Ambassador	250 USD
Senior Gold Ambassador	350 USD
Ruby Ambassador	500 USD
Senior Ruby Ambassador	750 USD

Rank levels are determined at the end of the month, regardless of levels reached during the month.

Note: The One-Time Achievement Bonuses are paid with the monthly commission cycle in which the Ambassador actually reaches designated levels.

3. Business Building Bonuses (BBB)

When a new Ambassador joins the company, they may purchase 1 Welcome Pack for either 196.95 AUD or 354.95 AUD (not a required purchase). Welcome Packs can only be purchased once, at a special bargain price, and may be purchased any time within the first 30 days of becoming an Ambassador. The new Ambassador does not earn commission on the Welcome Pack, however, for the 196.95 AUD Welcome Packs, 25 USD is distributed to the Qualified upline Ambassadors as a BBB 2 levels up and Plexus Points are distributed up to 7 Pay Levels in the month of purchase. For a 354.95 AUD Welcome Pack purchase, 50 USD is distributed to the Qualified upline Ambassadors as a BBB 4 levels up and Plexus Points are distributed up to 7 Pay Levels in the month of purchase. In addition, the new Ambassador will be qualified for commissions in the month the 196.95 AUD or 354.95 AUD Welcome Pack was purchased.

Here are examples of how the BBB is paid out:

A new Ambassador purchases the 354.95 AUD Welcome Pack. 50.00 USD is distributed to the first 4 Qualified upline Ambassadors and also distributes Plexus Points up to 7 pay levels as follows:

1 st	qualified upline	25.00 USD	Pay Level 1	6 Plexus Points
2 nd	qualified upline	12.50 USD	Pay Level 2-3	5 Plexus Points
3 rd	qualified upline	7.50 USD	Pay Level 4	4 Plexus Points
4 th	qualified upline	5.00 USD	Pay Level 5	3 Plexus Points
			Pay Level 6	2 Plexus Points
			Pay Level 7	1 Plexus Point

If a new Ambassador purchases the 196.95 AUD Welcome Pack. 25.00 USD, is distributed to the first 2 Qualified upline Ambassadors and also distributes Plexus Points up to 7 pay levels as follows:

1 st	qualified upline	20.00 USD	Pay Level 1	6 Plexus Points
2 nd	qualified upline	5.00 USD	Pay Level 2-3	5 Plexus Points
			Pay Level 4	4 Plexus Points
			Pay Level 5	3 Plexus Points
			Pay Level 6	2 Plexus Points
			Pay Level 7	1 Plexus Point

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Note: In order to Qualify for Weekly Commissions:

- 1) Your Annual Web Hosting Fee (AWH) must be paid and current.
- 2) You have at least 100 PV in the current month by the end of the weekly commission cycle (11:59 PM ET on Saturday), OR
- 3) You were qualified in the prior month, OR
- 4) You are a new Ambassador in your first month.

4. Plexus® Points

You are entitled to earn Plexus Points from each Preferred Customer in your downline with at least 25 PV that month, Ambassador in your downline with at least 50 PV that month, or Ambassador who purchased a Welcome Pack in that month, depending on your rank and pay level. Your Paid Rank will determine your total Pay Point earning potential, which allows you to earn all the available Pay Points for that particular Rank up to, but not including, the minimum point requirement of the following rank.

Ex: This means that if your Paid Rank is Gold, you are eligible to earn Plexus Points up to, but not including, the minimum 250-point requirement of Sr. Gold (which is the next rank).

At the end of each month, the Plexus Points that you have earned are added up and multiplied by the value of a Plexus Point for that month (see below). By sponsoring new Preferred Customers or Ambassadors and by assisting existing Ambassadors in your organization to sponsor new Preferred Customers or Ambassadors, you will increase the number of Plexus Points you are qualified to earn.

Qualifying for Levels: The higher your level of achievement each month, the more levels you are entitled to earn Plexus Points on. Here is a summary:

<u>Level of Achievement</u>	<u>Levels Paid On</u>
Ambassador	Pay Level 1
Senior Ambassador	Pay Levels 1 – 3
Sliver Ambassador	Pay Levels 1 – 5
Senior Silver Ambassador	Pay Levels 1 – 5
Gold Ambassador	Pay Levels 1 – 5
Senior Gold Ambassador	Pay Levels 1 – 6
Ruby Ambassador	Pay Levels 1 – 6
Senior Ruby Ambassador	Pay Levels 1 – 7
Emerald Ambassador	Pay Levels 1 – 7
Sapphire Ambassador	Pay Levels 1 – 7
Diamond Ambassador	Pay Levels 1 – 7

Plexus Point Allocations: For each Preferred Customer with at least 100 PV, Ambassador with at least 100 PV, or Ambassador who has purchased a Welcome Pack in your organization in that month, the number of Plexus Points you can earn are:

Pay Level 1	6 Plexus Points
Pay Level 2-3	5 Plexus Points
Pay Level 4	4 Plexus Points
Pay Level 5	3 Plexus Points
Pay Level 6	2 Plexus Points
Pay Level 7	1 Plexus Point

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For each Preferred Customer or Ambassador with 50-99 PV in your organization in that month the number of Plexus® Points that you can earn are:

Pay Level 1	4 Plexus Points
Pay Level 2-4	2 Plexus Points
Pay Level 5-7	1 Plexus Point

For each Preferred Customer with 25-49 PV in your organization in that month the number of Plexus Points that you can earn are:

Pay Level 1	2 Plexus Points
Pay Level 2-6	1 Plexus Point

Value of a Plexus Point

The value of a Plexus Point is determined by dividing the total number of Plexus Points earned by all Ambassadors in a single month into the total amount of money in the Ambassador Pool for that month. The value of a Plexus Point will vary slightly each month based on the total number of Plexus Points earned and the amount of money in the Ambassador Pool.

If each qualified Ambassador sells a minimum of 100 PV per month, it is estimated that the value of each point will never be below \$1.80. **As Personal Volumes increase over 100 PV through personal orders and retail sales, Plexus Points will also increase in value.**

Example of Earned Points

If you sponsored 3 Ambassadors, and everyone in your organization duplicated your efforts, your organization would look like the one below:

Level	# of Ambassadors	Points Per Ambassador	Total Points Awarded
1	2	6	12
2	4	5	20
3	10	5	50
4	22	4	88
5	30	3	90
6	50	2	100
7	90	1	90
<hr/> Totals:			450

If the Plexus Points that month were valued at 1.80 USD, you would earn 810 USD (450 x 1.80 USD) from your Plexus Points if you were qualified to earn on all 7 Pay Levels.

5. Emerald Pool Bonus

Out of 50% of the company's commissionable volume, 3% is set aside for the Emerald Pool and is divided equally among qualified Emerald, Sapphire and Diamond Ambassadors.

6. Sapphire Pool Bonus

Out of 50% of the company's commissionable volume, 1% is set aside for the Sapphire Pool and is divided equally among qualified Sapphire and Diamond Ambassadors. If an Ambassador qualifies for the Sapphire Pool, they would automatically qualify for the Emerald Pool as well.

7. Diamond Pool Bonus

Out of 50% of the company's commissionable volume, 1% is set aside for the Diamond Pool and is divided equally among qualified Diamond Ambassadors. If an Ambassador qualifies for the Diamond Pool, they would automatically qualify for the Emerald and Sapphire Pools as well.

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8. Earn a Diamond Re-Entry Position

When you achieve the rank of Diamond Ambassador, you earn the opportunity to re-enter the program with an additional (second) position that will be placed directly under your original position (Level 1). Your re-entry position operates precisely as your original position, and is subject to all of the same guidelines, qualifications and policies.

The re-entry position is extremely exciting because it allows you double-leverage on the earning power of the network you build below it. You get paid once for the volume under your new position, and you get paid again on the same volume by virtue of your original position.

Note: You must have 6,000 total Plexus® Points in your organization in order to qualify for a Diamond Re-Entry Position.

Plexus Car and Lifestyle Bonus Program Exclusive Benefit for Emerald, Sapphire & Diamond

Qualified Ambassadors who achieve and maintain the position of Emerald, Sapphire, and Diamond in the Plexus Worldwide® Compensation Plan have an opportunity to participate in either the Plexus Car Program or the Lifestyle Bonus Program.

The Plexus Car and Lifestyle Bonus Program is an incentive designed to reward our top Ambassadors for their continued efforts with a chance to earn a monthly bonus to be used towards a luxury car or a monthly lifestyle cash bonus.

In order to qualify for either the Plexus Car or Lifestyle Bonus Program, you must meet the following requirements:

1. You must be an Active Ambassador, in good standing, with Plexus.
2. You must achieve the rank of Emerald, Sapphire, or Diamond.

Plexus Car Bonus Program

Independent Ambassadors who qualify for the Plexus Car Bonus Program will communicate the acquisition of their purchase or lease of a Qualifying Lexus to Plexus Worldwide. Qualifying Ambassadors will receive a monthly car bonus payment according to their rank and adherence to the Plexus Car Bonus Program guidelines, which can be obtained by contacting plexuslexus@plexusworldwide.com.

Qualifying Lexus Vehicles:

Emerald/Sapphire Lexus Options (White only): ES, NX, RX and GX
Diamond Lexus Options (Black only): LS, GX, LX, RC and LC

The monthly car bonus payment is 850 USD for Emerald, 1,000 USD for Sapphire and 1,450 USD for Diamond a month (up to 36 months) for as long as you maintain possession of a qualifying Lexus, submit yearly Proof of Possession and maintain the rank of Emerald, Sapphire, or Diamond.¹

Please note: The Plexus car bonus varies by country and is not available in Mexico.

Plexus Lifestyle Bonus Program

Independent Ambassadors who qualify for the Plexus Lifestyle Bonus Program will receive a monthly lifestyle bonus according to their rank and adherence to the Plexus Lifestyle Bonus Program, which can be obtained by contacting plexuslexus@plexusworldwide.com.¹

The monthly lifestyle bonus payment is 595 USD for Emerald, 700 USD for Sapphire and 1,015 USD for Diamond.¹

Your first car or lifestyle bonus will be paid on the next monthly commission run following Plexus Worldwide's receipt of your Proof of Possession and/or signed Acknowledgement documents.

Bonus payments will be included in the Ambassador's year-end earnings total.

¹If an Ambassador's pay rank falls below Emerald for two consecutive months, they will not receive the car or lifestyle bonus beginning with month two. For example, if an Ambassador has a Qualified Diamond Lexus and their pay rank drops from Diamond to Sapphire for two consecutive months, they will receive the 1,000 USD car bonus (Sapphire level) beginning with month two. If an Ambassador's pay rank drops from Diamond/Sapphire to Emerald for two consecutive months, they will receive the 850 car bonus (Emerald level) beginning with month two. An Ambassador will not receive the car or lifestyle bonus until they re-qualify as an Emerald, Sapphire or Diamond.

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Important Things to Remember about the Plexus® Compensation Plan

<p>Commission Qualified</p>	<p>In order to earn commissions and bonuses, you must remain qualified until commissions have been finalized.</p> <p>To be qualified for Weekly Commissions: Your Annual Web Hosting Fee must be paid and current. You have at least 100 PV in the current month, OR You were qualified in the prior month, OR You are a new Ambassador in your first month.</p> <p>To be Qualified for Monthly Commissions: Your Annual Web Hosting Fee must be paid and current. You have at least 100 in Personal Volume (PV) through the monthly cycle end date or you are a new Ambassador who purchased a Welcome Pack within the first 30 days of enrollment.</p> <p>If you fail to be qualified, bonuses and commissions will not be paid out to you and will compress to qualified upline Ambassadors. You can check your Qualification Status in your Virtual Office.</p>
<p>Commissionable Volume</p>	<p>Total Personal Volume across the entire Company.</p>
<p>Compliance Policies and Procedures</p>	<p>Ambassadors are prohibited from selling Plexus Products via the internet, except through the replicated web sites that the company provides its Ambassadors. For the protection of the Ambassadors and the company, this policy will be strictly enforced. There are also restrictions on how and where a Plexus Ambassador may retail Plexus products.</p> <p>To view a complete copy of Plexus' Policies and Procedures, go to the Resource Library section of the Ambassador Virtual Office.</p>
<p>Compression</p>	<p>If an Ambassador in your organization fails to qualify in a given month, the following will happen:</p> <p>During the commission calculation, the non-qualified Ambassador's position will temporarily disappear, and the next qualified Ambassador will roll up, or "compress", and take that position. Because of this, an unqualified Ambassador and their downline Ambassador's initial Level will remain the same, but their <i>Pay Level</i> will change and thus the Points assigned will adjust based on their new Pay Level.</p> <p>This ensures that you don't lose income because an Ambassador in your organization has failed to qualify for that month.</p> <p>Compression is designed to pay you more money by eliminating positions in your organization where there has been no activity for the month, or where the Ambassador failed to qualify.</p>

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Leg	The term used to describe each of your personally sponsored Ambassadors (Level 1) and their downline.
Levels	<p>Levels are determined by who the sponsors are. As the Ambassador, you are Level 0. Ambassadors and Preferred Customers that you personally sponsor are considered your Level 1. The Ambassadors and Preferred Customers your Level 1 Ambassadors sponsor would be your Level 2's. Consequently, this continues for many levels down.</p> <p>For example: If you are an Ambassador, and you personally sponsor Mary Jones, Mary Jones would be on your first Level or Level 1. If Mary Jones then sponsored John Smith, John Smith would be Mary Jones' Level 1, but John Smith would be your Level 2.</p> <p>The Plexus® Compensation Plan pays you Plexus Points up to 7 Pay Levels down (including those normally below level 7 if compression(s) occurred) from your position, depending on your Rank. The Business Building Bonus pays the Ambassadors 2 and 4 levels up.</p>
Monthly Commission Payouts	Under the Plexus Compensation Plan, commissions for Retail Rewards, Plexus Points, Achievement Bonuses, and Emerald, Sapphire, and Diamond Pool Bonuses will be paid out monthly, with payment made by the 15 th of the following month.
Paid Rank	If an Ambassador fails to qualify for their highest level of Achievement for any reason in a given month, they will retain their title, but will be paid at the level they are now qualified for.
Pay Level	The level assigned to downline Ambassadors and Preferred Customers due to compression.
Personal Volume (PV)	The value assigned to each commissionable product that you or your Retail Customers purchase.
Plexus® Points	Plexus Points are awarded to you for anyone in your organization who is a Preferred Customer with at least 25 PV, Ambassadors with at least 50 PV, or a new Ambassador who has purchased a Welcome Pack within their first 30 days, within the levels that you are qualified to earn points on.
Primary Leg	The leg in your organization with the most points in a monthly commission cycle.
Qualified Ambassador	An Ambassador that is monthly commissions qualified.
Subscription Order	A convenient way to get the products you love each month.
Weekly Commission Payout	Under the Plexus Compensation Plan, commissions for Business Building Bonus (BBB) will be paid weekly, on the Friday following the week of purchase.

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2020 Australia Income Disclosure Statement

Plexus® Annual Ambassador Income



Plexus is committed to providing our Ambassadors with life-changing products and a rewarding opportunity. The combination of our products and opportunity can help open the door to personal success and their financial potential.

Our Compensation Plan is designed to provide our Plexus Ambassadors an opportunity to earn commissions from products sold either directly to a customer or through their replicated website.

How Much Can You Earn?*

- The Top 1% of Ambassadors made an average of 36,207 AUD annually; 50% of the Top 1% made more than 22,061 AUD.
- The Top 10% of Ambassadors made an average of 5,513 AUD annually; 50% of the Top 10% made more than 1,273 AUD.
- In 2020, an average of 20% of all Ambassadors enrolled at least 1 active Ambassador and earned income (excluding retail profits).
- The average earnings of all Ambassadors was 594 AUD.

What Bonuses Can I Earn?

Plexus has several ways to earn bonuses through its generous Compensation Plan. Below are a few examples of the bonuses you can earn:

- **Commissions and Bonuses:** You can earn commissions and bonuses based upon the sales volume in your sales organisation and the rank you achieve (see details in the Plexus Compensation Plan).
- **Plexus Pools and Bonuses:** If you progress through the achievement ranks, you can earn bonuses and participate in various bonus pools (see details in the Plexus Compensation Plan).

Can I Get a Refund?

Plexus has a 60-day money back guarantee for its Customers and Ambassadors. For further details, please see our Refund Policy on plexusworldwide.com.

In addition to our 60-day money refund, Plexus will buy-back any currently marketable inventory purchased within 12 months of an Ambassador's decision to terminate, less a 15 USD restocking fee. For further details, see the Buy-Back Policy in our Policies and Procedures.

*These figures do not represent an Ambassador's profit or losses, as it does not consider expenses incurred by an Ambassador in the operation or promotion of his/her business. Estimated expenses, may include, but are not limited to, the Plexus Annual Membership fee, payment of renewal fees, purchase of products for personal consumption, purchases of product samples, shipping costs, transportation costs, training and educational expenses, business equipment, travel expenses, and miscellaneous costs. In some cases, these costs may exceed the amounts earned by an Ambassador. Plexus makes no guarantees on your income. Your success depends on your effort, commitment, skill and leadership abilities.

This Income Disclosure Statement is intended to present the average income of Ambassadors in those jurisdictions where income claims are allowed. Please consult with your local authorities for more information regarding income claims.